

# NATIONAL MSME EXCELLENCE AWARDS 2017 FOR BANKS & FINANCIAL INSTITUTIONS (MSME Loans Category)

Federation of Industry Trade and Services (FITS) is a national industry body working in the form of a bridge between the industry and the state/central govt. authorities to bring-about desired reforms in MSME sector. FITS has over 40 National Councils, representing different domains of our economy/industry and MSME is one of them.

Being a vibrant industry body it has taken many initiatives to bring about the reforms in MSME sector especially in the finance, quality of production with employability and skill development. The new Govt. has been taking very pro-active steps but still much more needs to be done. In this context FITS has been doing Conferences/seminars with support from different agencies of Ministry of MSME and Finance. This Conference is the extension of its on-going initiatives for this sector in close association and support of MSME ministry.

In the past one decade or so, our MSME sector has grown both horizontally and vertically. Today, with the global markets opening up, the thrust is on creating more jobs by enabling indigenous entrepreneurs. India is blessed with a major youth population and the world is looking at us to lead the way in the 21st century. The government's flagship programs namely "Make in India" & "Start-up India" are prudent steps to provide a much needed push to the MSME sector. It is encouraging to see that India is moving up the ladder in the "Ease of Doing Business" list. Although the sentiments around the MSME fraternity are improving, still, we need to introduce drastic reforms in the MSME sector so that more people are motivated to join the MSME sector.

Keeping in view the holistic approach with above objectives in backdrop, FITS is organising **One Day National Conference on Assessing Export Contribution of MSME and its Impact on the Economy: Challenges & Opportunities** followed by **FITS, National MSME Excellence Awards – 2017** on **10th February 2017 (Friday)** at **The Lalit, Connaught Place, New Delhi, to felicitate those with National MSME Excellence Awards who have taken initiatives and contributed significantly in the field of MSME Exports.**

## Award Entry Process

Complete the attached application form to register your interest and state which award categories you wish to enter.

Form to be duly signed and stamped by the authorised signatory of the organisation

**A non-refundable Processing fee of INR 20,000 (if applying in one category) and INR 35,000 (If applying in two categories)** applies for all applicants to be paid by way of Demand Draft/ RTGS/NEFT/IMPS in favour of Federation of Industry Trade & Services, New Delhi. However, for our sponsors (other than logo support sponsor), one award nomination in any category will be **Free of Charge**. Also, for **FITS members** there is a flat **25% discount** on the Application Fee.

All applications will receive an acknowledgement from the FITS Secretariat.

The selected winners will be felicitated with Awards at the summit held on **10th February 2017** by the Hon'ble Chief Guest, **Shri Haribhai P. Chaudhary, Hon'ble Union Minister of State, Ministry of MSME, Government of India.**

## Important Information

The Finalist will be announced and felicitated at the Conference venue (**The Lalit, Connaught Place, New Delhi**) on **10th February 2017**.

### Guidelines:

- Please fill in the form and attach all relevant supporting documents with it
- Ensure that form is stamped and signed by the authorised signatory of the organisation
- Attach the administration fee DD/RTGS/NEFT/IMPS in the favour of Federation of Industry Trade & Services
- Please send the scanned copy of the entry by email latest by **3rd February, 2017** at [sg@federationits.com](mailto:sg@federationits.com) and send in hard copy by courier/speed post to ensure safe and timely delivery. However, we shall appreciate receiving your expression of interest confirmation with regard to:
  - A. Sponsorship
  - B. Entry for Excellence Award
  - C. Nomination of Delegates
- Incomplete entries shall not be considered by the Jury.

***Subscription Bank Draft/Cheque should be drawn in favour of “Federation of Industry Trade and Services” payable at par at New Delhi.***

***For NEFT/RTGS/IMPS Transfers: In favour of “Federation of Industry Trade and Services”***

***Account Number: 13331131003504, IFSC Code: ORBC0101333, Oriental Bank of Commerce, Yamuna Vihar Branch, Delhi-110053***

### Key Contacts:

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**312-A, Metroplex East, District Centre, Laxmi Nagar, Delhi 110 092**

## Nomination form for National MSME Excellence Awards 2016 for Banks & Financial Institutions (MSME Loans Category)

**In the context of the criterion mentioned in the form, please refer to the description below:**

● **Direct Finance – Manufacturing Enterprises (Export Unit)**

The Micro, Small and medium enterprises engaged in the manufacture or production of goods to any industry specified in the first schedule to the Industries (Development and regulation) Act, 1951 and notified by the Government from time to time. The manufacturing enterprises are defined in terms of investment in plant and machinery.

● **Loans for food and agro processing (Export Unit)**

Loans for food and agro processing will be classified under Micro, Small and Medium Enterprises, provided the units satisfy investments criteria prescribed for Micro, Small and Medium Enterprises.

● **Service Enterprises**

Bank loans up to Rs.5 crore per borrower / unit to Micro, Small & Medium Enterprises engaged in providing or rendering of services and defined in terms of investment in equipment under MSME Act, 2006.

● **Export Credit**

Export credit to MSMEs units (both manufacturing and services) for export of goods/services produced / rendered by them.

● **Khadi and Village Industries Export Sector (KVI)**

All loans sanctioned to units in the KVI sector, irrespective of their size of operations and location and amount of original investment in plant and machinery. Such loans will be eligible for classification under the sub-target of 60 percent prescribed for micro enterprises within the micro and small enterprises segment under priority sector.

<b>Name of the Bank/FI</b>				
<b>Complete Address (H.O.) (With Phone Numbers)</b>				
<b>Email</b>				
<b>Website</b>				
<b>Head of MSME Loan Segment</b>				
<b>Designation</b>				
<b>Telephone Number and Email</b>				
<b>Number of Employees</b>	<b>Officers:</b>	<b>Clerical:</b>	<b>Subordinates:</b>	<b>Total:</b>
<b>Number of Branches</b>	<b>Urban:</b>	<b>Semi-Urban:</b>	<b>Rural:</b>	<b>Total</b>

Award Criteria	Description		
	Micro	Small	Medium
Number of MSME (Export Enterprises) Loans applications received in last 3 Financial Years*			
Total amount applied for MSME (Export) loans in last 3 FY*			
Total number of loan applications from MSME (Export) approved in last 3 FY*			
Amount Sanctioned in last 3 FY* to MSME for Export Initiatives			
Total number of loan applications rejected in last 3 FY*			
Major reasons for rejection			
Percentage of interest charged			
Application of Margin Money			
CIBIL History			

Parameters for MSME Finance to Export Enterprises	No. of units financed		Amount in lakhs	
	2015-16	2016-17*	2015-16	2016-17*
Direct Finance: Manufacturing Enterprises				
Loans for Food and Agro processing				
Services Enterprises				
Export Credit				
Khadi and Village Industries Sector				
First time Entrepreneurs & Start-ups				
Women Entrepreneurs				

Additional Parameters	2015-16	2016-17*
Number of Units Restructured		
Success rate after restructuring		

**\*ALL DATA SOUGHT ARE UP TO 31.12.2017**

**ADDITIONAL INFORMATION REQUIRED:**

- **MAIN FEATURES OF YOUR MSME LOANS POLICY**
- **DETAILS OF EFFORTS MADE FOR MARKETING MSME LOAN SCHEMES**
- **ANY AWARD/REWARD/RECOGNITION ON BANK'S PERFORMANCE IN THIS SECTOR**
- **IF NEED BE, PLEASE PROVIDE ANY ADDITIONAL INFORMATION JUSTIFYING YOUR CLAIM FOR EXCELLENCE AWARD IN THIS CATEGORY (WITHIN 250 WORDS PLEASE)**

**Authorised Signatory**

**Name:** \_\_\_\_\_

**Designation:** \_\_\_\_\_

**Mobile No.:** \_\_\_\_\_